

## **Pre-Planning Manager – Cardinal Funeral Homes Ltd.**



### **We Are:**

As one of Canada's most progressive family-owned funeral homes, Cardinal Funeral Homes has been providing outstanding family satisfaction to our client families since 1925. Our success comes from a company culture based on mutual respect, continued investment in our people, and a progressive work environment.

### **We Are Looking For:**

The ideal candidate will be an ethical, dynamic and motivated individual who will lead our pre-need program to help families plan ahead. At our company, we believe that every life is unique and deserving of a goodbye that reflects the individual's personality and spirit. The successful candidate will lead and be fully responsible for the growth and direction of our pre-planning program for our two locations in Toronto as we approach our 100<sup>th</sup> anniversary.

### **We Require:**

We are seeking someone who shares our passion for helping families and has the drive to succeed. Prior experience of at least 5 years as a Class 1 or 2 Funeral Director or a Funeral Preplanner would be considered an asset, with prior leadership of a pre-planning program preferred. For those candidates that have no prior bereavement sector experience, previous roles with significant sales leadership or business development experience will also be considered. Satisfactory completion of background checks (credit, criminal) will be required. A valid driver's licence and vehicle are a mandatory requirement for this position.

### **We Provide:**

In this role, you will have the opportunity to make a real difference in people's lives while earning a competitive base salary and performance-based incentives with unlimited potential. As a member of the Cardinal Funeral Homes team, the successful candidate will also receive the best insurance benefits in the profession, partake in our pension program, professional clothing, smart phone and dry cleaning allowances among other benefits. Flexibility around working from home 1-2 days per week and setting one's own hours will also be available to the successful candidate. A full marketing budget, the technology required and support from the entire team will be part of the tools available to flourish in this role.

### **If Interested:**

Please send your resume and covering letter addressed to Jimmy Cardinal, President – [j.cardinal@cardinalfuneralhomes.com](mailto:j.cardinal@cardinalfuneralhomes.com). You may also visit us at [www.cardinalfuneralhomes.com/careers](http://www.cardinalfuneralhomes.com/careers) to learn more about who we are. The deadline for applications will be **February 28, 2023**.

We appreciate all applications we receive for this position but we will only be contacting those that are selected for an interview.